



PUBLIC INTERNATIONAL TENDER

Request for Expression of Interest for the Concession of Inter-island Maritime Transportation of Passengers and Cargo.

Country: Republic of Cabo Verde

International Public Tender: REF: EOI#001/UASE/2018

January 30th, 2018

One of the priorities of the Cape Verdean Government is the improvement of inter-island transportation. As Cape Verde is an archipelago the connectivity between the islands is critical to ensuring the efficient movement of passengers and cargo, promoting market unification, bringing an additional impetus to the economy, and supporting new investments/ business opportunities.

To that end, the Government of Cape Verde is launching an international tender to select a strategic partner, with proven track record, know-how and experience in this sector. The selected firm will have an exclusive concession contract for the provision of public service on the inter-island maritime transport, which does not allow for new entry of operators for the provision of inter-island transportation of passengers and cargo.

1. **Contracting Entity:** The Ministry of Finance and the Ministry of Maritime Economy
2. **Entity responsible for the contracting decision:** The Ministry of Finance and the Ministry of Maritime Economy.
3. **Entity responsible for authorizing the expenditures related to this process:** The Ministry of Finance.
4. **Entity responsible for conducting the procedure:** Unit for the Oversight of State-Owned Enterprises– UASE.
5. **Financing:** The costs of the contract signing are financed by the State of Cabo Verde.
6. **Object of the Tender:** Concession of the inter-island maritime transportation of passengers and cargo
7. **Place of implementation of the contract:** Republic of Cabo Verde
8. **Period of implementation of the contract:** 20 years
9. **How to obtain tender documents:** Documents pertaining to this tender can be obtained from the UASE of the Ministry of Finance at the following address:

Unit for the Oversight of State-Owned Enterprise (UASE)
Ministry of Finance
Av. Amílcar Cabral, CP 102 - Praia
TEL.: (+238) 2607625
E-mail: uase@minfin.gov.cv



10. **Admission Requirements:** Companies both national or international that provide maritime transportation services, and that are not in any of the situations referred to in Article [70] of the Code of Public Procurement Law No 88/VIII/2015 of 14 April are eligible to apply to this tender (<https://www.compraspublicas.cv/Legislacao>);
11. **How to submit application:** The expression of interest and related documents should be delivered directly to the UASE, or sent by registered mail to the same address, by March 5, 2018 at 3:30 PM, local time, on enclosed in a sealed opaque envelope, with the mention "Expression of interest for the concession of inter-island Maritime Transportation of Passengers and Cargo " and indicating the corporate name of the bidder, the name of the contracting entity. Applications that are received after the deadline and/or not complying with the required procedures will not be considered.
12. **Language in which the expression of interest and associated documents should be produced:** Portuguese, English or French.
13. **Requirements and criteria for qualification:**

The Concession will be awarded through international competitive public bidding following the rules and procedures described in Code of Public Procurement Law of Cabo Verde. The bidding for the concession entails a two-phase procedure with a qualification phase, where the candidates express their interest. The selected firms will be invited to present their Technical and Financial Proposal during the second phase of the process.

In the qualification phase, prospective bidders will be selected based the criteria below

a. Technical requirements:

- i. Proven track record and successful experience in the provision of maritime transport services for at least 7 years;
- ii. Possessing a management team with proven track record of successful provision of maritime services and adequate profile and skills for this concession;
- iii. Proven ability to provide for the concession a fleet of five ROPAX Ships with sea worthiness certification and no more than 15 years old.
- iv. Proven experience of implementation of good practices of environmental safeguards in the provision of maritime transportation.

b. Financial requirements:

- i. Proven solid financial and economic capacity of the company, as reflected in the firm's financial statements for the last three years, namely:
 1. Sales;
 2. Net Profit;

14. **Deadline for submission of applications:** interested parties should submit by March 5, 2018 at 3:30 PM.



15. **Public opening of applications:** will take place by March 5 at 4:00 PM at the Ministry of Finance in the city of Praia, Cape Verde.
16. **Author of the notice:** Unit for the Oversight of State-Owned Enterprise
17. **Applicable law to the procedure:** This procedure is governed by the Cape Verdean law, including the Decree-law no. 50/2015 of 23 September, which approves the Legal Framework of administrative contracts, Law No 88/VIII/2015, which approves the Code of Public procurement, and the Decree-Law No. 16/2015, which approves the legal basis for the Concession of inter-island maritime transportation.